

**NMIMS Global Access  
School for Continuing Education (NGA-SCE)**

**Course: Organisational Behaviour**

**Internal Assignment Applicable for December 2020 Examination**

Assignment Marks: 30

**Instructions:**

- *All Questions carry equal marks.*
- *All Questions are compulsory*
- *All answers to be explained in not more than 1000 words for question 1 and 2 and for question 3 in not more than 500 words for each subsection. Use relevant examples, illustrations as far as possible.*
- *All answers to be written individually. Discussion and group work is not advisable.*
- *Students are free to refer to any books/reference material/website/internet for attempting their assignments, but are not allowed to copy the matter as it is from the source of reference.*
- *Students should write the assignment in their own words. Copying of assignments from other students is not allowed.*
- *Students should follow the following parameter for answering the assignment questions.*

For Theoretical Answer	
Assessment Parameter	Weightage
Introduction	20%
Concepts and Application related to the question	60%
Conclusion	20%

For Numerical Answer	
Assessment Parameter	Weightage
Understanding and usage of the formula	20%
Procedure / Steps	50%
Correct Answer & Interpretation	30%

1. Anand has been raised in economically modest family and has seen family struggle to make ends meet. What worked well for Anand was his hard work and sheer dedication because of which he was able to get through to civil services exam in the first attempt itself. As soon as Anand's training finished he was placed as a District Magistrate. Soon

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he notices a scam under a government scheme involving huge amount of money. He raised the concern to the higher authorities to which he was asked to be involved in it and get a huge part of the deal. Anand is now in dilemma as he is in need of money to look after his family requirements. Bring out how the three personality traits as per the psychoanalytic theory of Sigmund Freud act on him. **(10 Marks)**

2. Shritika is an entrepreneur, she has her own HR consultancy firm. In her work Shritika gets to meet a lot of clients which she really enjoys. Whenever she is stressed because of her work, she goes out with her friends or family and then resumes work with new enthusiasm and energy. She is one such boss that whenever the employees face any problem they do not hesitate to share with her. At times when the client is annoyed and loses his cool Shritika still maintains her composure and tries to solve his concerns. Based on all the above narration discuss Shritika's personality on the basis of Big Five/OCEAN **(10 Marks)**

3. As the famous saying goes by, "What you see and what you hear depends a great deal on where you are standing. It also depends on what sort of person you are."

a. Justify this statement by throwing more light on the concept of perception. **(5 Marks)**

b. Also, discuss in depth about few perceptual distortions/errors/bias. **(5 Marks)**

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